



## ***Giving you the highest ROI for your training dollar!***

If you're serious about obtaining the highest level of efficiency for your business, you want to make sure that you get the most out of your Fishbowl training. The best way to do that is through on-site training. There is no better place to train than right in the heart of your operation. This allows us to customize your training to fit the people, processes, systems, and day-to-day operations of your business. You will have one-on-one attention, which ensures that we give your company exactly what it needs, instead of the more generalized training that is provided when we train larger groups. Customers who buy on-site training have the highest levels of success and satisfaction with Fishbowl because their training experience is truly customized. With on-site training, you will get the most out of your investment in Fishbowl software.

## ***Here's what you'll receive with your custom on-site training:***

Unique to our on-site training program is the ability we have to discuss all of the options available to you in Fishbowl Manufacturing (FBM) or Fishbowl Warehouse (FBW). We give you all of the options so you can create the most effective and efficient processes for your business.

Your thorough training experience will be conducted by a highly skilled trainer who will be with you from pre-training to post-training follow-up. Here's how it works:

- *Your assigned trainer will contact you before your training to conduct a personal interview to better understand your business and its needs. Your trainer will also give advice on how to best get started using Fishbowl's software.*
- *Your trainer will establish key milestones for you to reach to ensure that you are ready to install your Fishbowl product prior to your on-site training.*
- *Your trainer will travel to your office and conduct your daily 8-hour training sessions. Training sessions will be customized specifically to your needs, your unique operations, and other variables you've previously discussed with your trainer.*
- *Once your training is completed, your trainer will provide a few additional hours of training over the phone to answer any remaining questions you have. You can also purchase an additional web and phone-based training package to expand your learning and complement your on-site training.*

Prospective customers should be aware that there are many options

available in FBM and FBW that allow them to complete tasks. Most customers who go without on-site training are successfully running FBM or FBW. However, in most cases they are not using it as effectively as they could be.

**When it comes to managing inventory**, we understand the best practices in the industry, but we can only help you apply those practices to their full potential when we train you in your own work environment, with your own employees. By doing that, we can see and understand your day-to-day operations and customize your training to your business.

**No two businesses are the same**, so why be trained as if they were? Your unique approach to business is what gives you a competitive advantage, but if you are running FBW or FM the same way other companies do, it's likely that your unique processes will go unnoticed.

**What you invest in on-site training today will pay dividends for many years to come.** By participating in hands-on learning and being trained in the most efficient ways to use Fishbowl's software for your business, you will save both time and money that you can put toward expanding that business.

#### **Customers' comments on Fishbowl's on-site training\***

Robert was extremely helpful AND knowledgeable about Fishbowl. He did anticipate any potential problems and went above and be-

yond our questions. He is an excellent representative for your company, and eased our minds regarding implementation of this new system. Thank you. **—Kathy R.**

Barry resolved all the concerns that weren't addressed or resolved over the phone. We all feel more confident and comfortable with the software. I was very impressed with his in-depth knowledge of the software. **—Quansys Bioscience**

Brian was very personable. Went above and beyond in a crazy office. If we don't implement in a "timely fashion," it will be our fault, not because of Fishbowl's training. Great personality for a trainer. He dealt with a mixture of computer semi-literates to completely non-literate; always with a smile! **—Jeanette K.**

Andrew was more than accommodating with answering our questions and concerns. He was extremely polite and helpful. He took the time to answer ALL questions. He conducted himself as a professional and I have complete confidence that our company can succeed with the Fishbowl program transition. **—Matt S., Concrete Service Materials**

Jonathan was genuinely interested in addressing our questions and concerns. He showed very strong product knowledge. It was a pleasure to work with him. **—Wiebitech**

\* The names of individual Fishbowl trainers have been changed for privacy reasons.

**Sign up for a personalized product overview by calling 1.800.774.7085 ext. 2 or visit our website at [www.fishbowlinventory.com](http://www.fishbowlinventory.com)**



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