
What is Fishbowl Manufacturing®?

Advanced manufacturing management features designed specifically for mid-market QuickBooks® users.

Ideal Fishbowl Manufacturing (FBM) Customer

- Midsize company with 10 to 200 employees
- Annual sales: \$2 million to \$100+ million
- Multiple warehouses or production facilities
- QuickBooks user seeking advanced inventory control and manufacturing tools
- Sage (or similar software) user wanting to return to QuickBooks
- 5 to 30 FBM users (can handle up to 75 concurrent users)

How Does FBM Work with QuickBooks?

1. During the initial integration, FBM downloads all the customer, vendor, inventory, and company information from QuickBooks directly into the FBM database
2. After integration, FBM manages all, manufacturing, and inventory functions
3. QuickBooks essentially becomes the accounting module of FBM. FBW updates inventory records and alerts QuickBooks to create invoices, bills and make other accounting adjustments

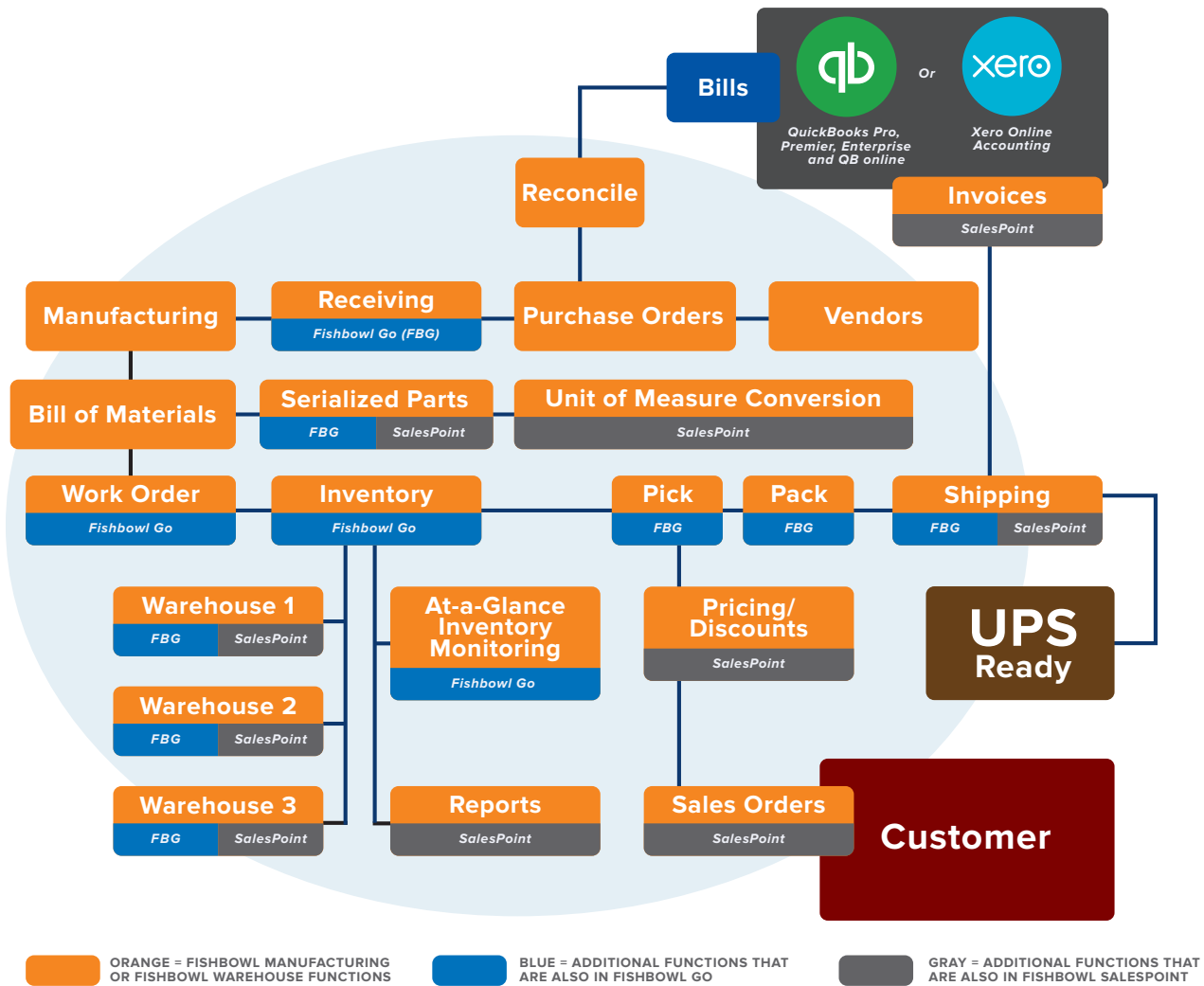
For a quick visual look at the features of Fishbowl Manufacturing, see the diagram on the next page.

Feature Comparison—By itself, QuickBooks is a great accounting solution for small and midsize businesses, but it doesn't offer everything a growing business needs. When you add Fishbowl Manufacturing®, you get advanced manufacturing management features that integrate seamlessly with QuickBooks. Take a look at this chart to see the comparison with and without Fishbowl Manufacturing:

CAPABILITIES	QUICKBOOKS ONLY †	QUICKBOOKS WITH FISHBOWL MANUFACTURING
Accounting methods	Average costing & FIFO	LIFO, FIFO, standard & average costing
Barcode printing & scanning	No	Supported
Bill of materials	Assembly	Multiple levels & stages
Displays work-in-process	No*	Supported
Drop shipping	No*	Supported
Landed costing	No	Supported
Locations	Sites	Multiple locations supported
Manufacture orders & work orders	Assembly	Assembly, disassembly & custom
Multi-currency	Supported	Supported
Multiple finished goods	No	Unlimited
Multiple location part tracking	Some (limited)	More than you'll ever need
Multiple vendors per item	No, 1 only	Unlimited
Part tracking	Lot or serial	Serial, lot & revision #'s, exp. date & custom fields
Pick routing	No	Supported
Product/kit configurator	No	Unlimited
Remote access	VPN only*	Any network connection
RMA	No	Supported
Transfer orders	No	Supported
UPS Ready Shipping	Yes, most features	Yes, all features fully integrated into Fishbowl
User access rights	Role-based	Role-based & granular feature-based
Variable pricing & discounting	Percent, amount	Percent, amount, group & cost-plus pricing
Warehouses	No	Supported

† QuickBooks Pro, Premier & Enterprise

* Enterprise has some functionality for these features



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580 E Technology Ave • Suite C2500 • Orem, UT 84097
 Phone 801.932.1100 • Toll Free 800.774.7085 • Fax 801-932-1101
www.fishbowlinventory.com